

## **Z. Business Term Promotion**

Business customers who undertake a one-, two- or three-year term of service commitment with GCI, between and including July 21, 1997 and August 15, 1997, and between and including September 21, 1997 and January 31, 1998; and do not switch any portion of their traffic to another carrier, block service or discontinue their service during the period covered by their term of service commitment qualify for this promotion.

Customers with a one-year term commitment will receive a credit in their thirteenth month of service; a two-year term commitment will receive a credit in their thirteenth and twenty-fifth months of service; a three-year term commitment will receive a credit in their thirteenth, twenty-fifth and thirty-seventh months of service.

Business customers who sign up for Local, Intrastate, Interstate and Private Line Services will receive a credit on their account for the month the credit applies; the credit shall be in the amount of their average monthly billing for the preceding year of service.

The promotional credit is applied before any taxes, monthly recurring charges associated with long distance service, non-recurring fees and any calling plan fees. The promotional credit is in addition to any discounts the customer receives on their respective plans and exclusive of any other promotion. Local or long distance charges billed by the Company on behalf of other local or long distance carriers or passed-through to other local or long distance carriers will not be included in the calculation of promotion credits.

A customer who has ordered a term of service commitment but who discontinues service before expiration of the agreed upon term must pay back all credits as a termination liability.

The customer may discontinue a term of service commitment prior to the expiration of the applicable term without liability when notice of cancellation is received before the due date of the order for the term of service commitment. Discontinuance of service occurs when a customer is terminated by GCICC for nonpayment or when the customer notifies GCICC that it wished to stop service and does not wish it to be transferred to another main billed account.

This promotion cannot be combined with other promotions unless such a combination is permitted in that promotional tariff.

**EFFECTIVE: February 21, 1998**